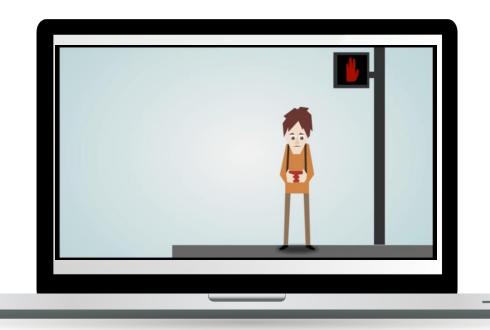






It's easy to miss something you are not looking for.



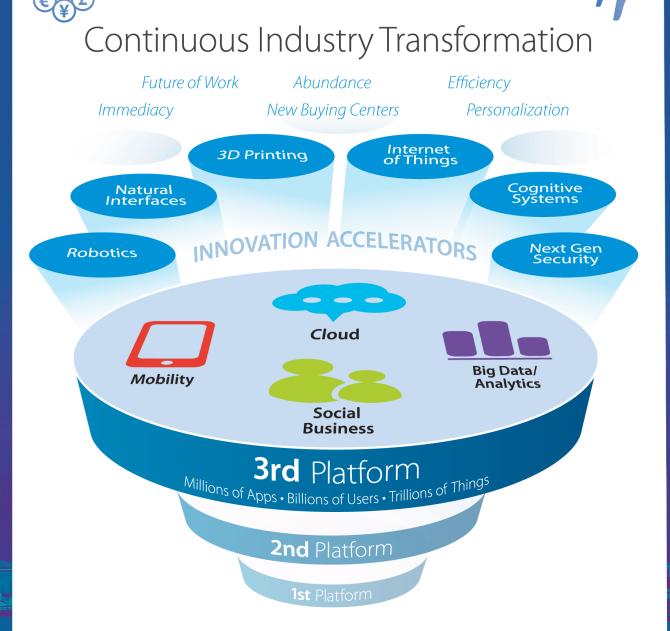
#### Link:

https://www.youtube.com/watch?v=wdVXco6YDgg



IDC defines Digital Transformation as the continuous process by which enterprises ADAPT TO OR DRIVE DISRUPTIVE CHANGES in their customers and markets (external ecosystem) by LEVERAGING DIGITAL COMPETENCIES to innovate NEW BUSINESS MODELS, PRODUCTS, AND SERVICES that seamlessly blend digital and physical and business and customer experiences while improving operational efficiencies and organizational performance.

IDC



### Digital Transformation OVERVIEW





#### **DIGITAL TRANSFORMATION**

#### 01. LEADERSHIP

- ☐ IT Strategy and
  - Governance
- ☐ Leading in 3D
- ☐ Strategic architecture
- Services transformation
- ☐ Innovation Strategies

#### **02. OMNI-EXPERIENCE**

- ☐ Customer Experience
- ☐ Device/Mobility

strategies

- Devices: PCs, Mobility,
  - Wearables and
  - Augmented
  - reality/Virtual Reality
- Social Business
- eCommerce

#### 03. WORKSOURCE

- Vendor Sourcing and
  - Management
- ☐ IT Talent and Skills
  - Management
- Outsourcing Services
- ☐ IT Organizational
  - Development
- ☐ Technology Training

#### **04. OPERATING MODEL**

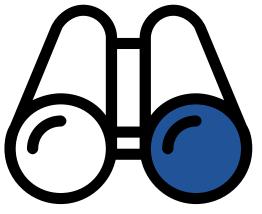
- ☐ Enterprise Infrastructure
- ☐ AppDev and App
  - Provisioning
- DevOps
- ☐ Cloud Strategies
- ☐ Transformative Tech: IoT,

  Robotics and 3D Printing

#### **05. INFORMATION**

- ☐ Enterprise/ NextGen
  - Security
- ☐ Enterprise Applications
- ☐ Information and Data
  - Transformation
- ☐ Big Data and Analytics
- ☐ Cognitive Computing

### **Enterprise IT Transformation**



Companies fail to create the future not because they can't predict it but because they can't imagine it.

Gary Hamel

### Healthcare DX Mission: VALUE-BASED HEALTHCARE







### **STRATEGY 01 | Convenient Access to Care**

- Telehealth
- Clinical communication and collaboration

### **STRATEGY 02 | Financial and Clinical Risk Management**

- Clinical outcomes management
  - Process optimization



### **STRATEGY 03 | Operationalizing Data and Information**

Contract and network management

### **STRATEGY 04 | Customer** Centricity

Patient of one

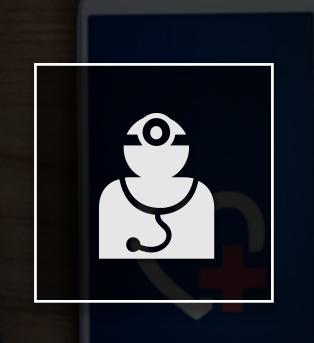


Remote Health Monitoring | Health And Wellness | Consumer Virtual Care | Ehr-based Telemedicine | Robotic telepresence | Secure clinician messaging | Patientclinician communication | Clinician clinician communication | Health Information exchange (HIE)/ interoperability | Predictive analytics | Patient personal assistance | Post-acute care management | Integrated social and health | Revenue cycle management | Robotic process automation based claims processing | Readmission avoidance | Fraud, waste, and abuse (FWA) | Closing gaps in care | Next-generation EHR platforms | Directory accuracy | Concurrent value-based reimbursement | Network adequacy | Contract management | Smart contracts (blockchain) | Smart claims payments (blockchain) | Coordinated consumer transactions | Continuous segmentation | Independent product/plan configurators | Robotic process automation customer service | Open access scheduling and payment

### The Quest for Value KEY TRENDS IN EUROPEAN HEALTHCARE DX







**EXTERNAL DRIVER: CONSUMER EXPECTATIONS** 

More convenience, choice, customization, and control



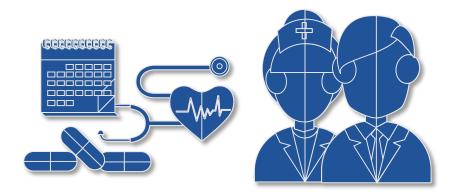
#1 PATIENT EXPERIENCE
AND ENGAGEMENT



### The Quest for Value KEY TRENDS IN EUROPEAN HEALTHCARE DX SUMMIT SINS SERVICE MACIONAL SI

# PATIENT GENERATED DATA (PGD)

IDC FutureScapes 2018



"By the End of 2020, 25% of Data Used in Medical Care Will Be Collected and Shared with Healthcare Systems by the Patients Themselves (Bring Your Own Data)."



### The Quest for Value KEY TRENDS IN EUROPEAN HEALTHCARE DX SI





**EXTERNAL DRIVER: SUSTAINABILITY** 

Rising cost and illness burden





### The Quest for Value KEY TRENDS IN EUROPEAN HEALTHCARE DX SUSPICIONELLE SUSPINICIONELLE SUSPICIONELLE SUSPICIONELLE SUSPICIONELLE SUSPICIONELL









"By 2020, adoption rates of IoTenabled asset tracking and inventory management systems in hospitals will have doubled worldwide improving patient safety, staff satisfaction, and operational efficiency."



## KEY TRENDS IN EUROPEAN HEALTHCARE DX eHealth sum











**EXTERNAL DRIVER: SENSE, COMPUTE, ACTUATE** 

The new data-centric paradigm



#3 ADVANCED ANALYTICS



### The Quest for Value KEY TRENDS IN EUROPEAN HEALTHCARE DX

### **REAL WORLD EVIDENCE** (RWE)















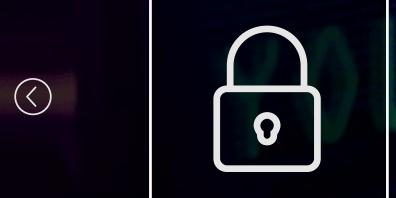


"By 2019, More Than 50% of Life Science and Healthcare **Companies Will Have Dedicated** Resources to Support Accessing, Sharing, and Analyzing Real-**World Evidence for Use Across** Their Organizations."

### The Quest for Value KEY TRENDS IN EUROPEAN HEALTHCARE DX SI







**EXTERNAL DRIVERS: CYBER THREATS** 

Theft, Ransom,
Cyberattack on the Rise



#4 SECURITY, PRIVACY,

**AND TRUST** 



### The Quest for Value KEY TRENDS IN EUROPEAN HEALTHCARE DX SUMMIT SINGLE S

## CYBER MEDJACKING

IDC FutureScapes 2018



"By 2021, the World Will Have Seen Its First \$100 Million Class-**Action Lawsuit Against a Medical Device Manufacturer for Negligence Due to a Cyberattack Causing the Death of More Than 25 People Connected to Networked Medical Devices While Hospitalized."** 







### Want to win? Burn the ships!

### **Hernan Cortes**

Known for: Spanish conquest of the Aztec Empire

Occupation: Conquistador



